NOAH WEINGART

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With a background in engineering and energy systems and expertise in 0→1 B2B SaaS product development, I work to accelerate the transition to a low-carbon future. I focus on creating tools and strategies that drive system-level decarbonization, reshape infrastructure, and deliver lasting climate impact.

HIGHLIGHTS

8+ years Product Management experience

Inventor on five publicly available patents

Winner of Most Valuable Product at ISC West 2018

EDUCATION

YALE UNIVERSITY

Master of Environmental Management
Energy Specialization
May 2020

CORNELL UNIVERSITY

B.S. Mechanical Engineering, Cum Laude
Minor, Business for Engineers
December 2014

EXPERIENCE

ENERGYHUB

Lead Product Manager
October 2023 - Present

Senior Product Manager
October 2022 - Oct 2023

Launch client-facing Platform API from 0:1, unlocking $1.7M in annual recurring revenue potential.
Launch first integration with a grid-connected utility system, increasing platform value by 13%.
Manage one direct report responsible for driving progress of the Battery product.
Deployed integrations with 6 battery OEMs in 12 weeks to support launch of largest U.S. battery program.
Drove development of company strategy to mature EnergyHub into an enterprise-grade platform.
Modernized Commercial & Industrial product, growing load under management by 5.3x in 3 years.

DANDELION ENERGY

Product Manager
January 2020 - September 2022

Built internal-facing business tools that enabled rapid market expansion to four new states.
Launched integration with heat pump telematics to enable remote diagnostics and energy monitoring.
Developed mobile diagnostic tool to enable technicians to verify installations and troubleshoot issues.
Designed second generation of geothermal savings calculator to increase sales efficiency and close rates.

RAISE GREEN

Product Consultant
April 2020 - June 2020

Implemented Agile process with contracted developers to product to launch on the desired timeline.
Advocated for switching to low-touch DevOps processes, reducing launch timeline by over three months.
Formulated product rollout plan to onboard customers months sooner than expected.
Cut scope of required features for initial product launch, reducing launch timeline and improving quality.

ENEL X E-MOBILITY

Product Intern
May 2019 - August 2019

Developed MVP integration with Tritium DC fast chargers for launch of Enel's public charging network.
Created Open ChargePoint Protocol roadmap that guided development after completion of internship.
Collaborated with Tritium DC Fast Chargers on testing processes to ensure high quality product launch.
Generated financial model of DC fast charging network to generate target charger utilization rates.

ALARM.COM

Senior Associate, Product
February 2016 - May 2018

Associate, Product
February 2015 - February 2016

Led 0→1 launch of badge access platform in 18 months, which generated over $6M annually in 2024.
Presented badge access market research to executive team and received approval to execute in the space.
Collaborated with product marketing and support teams to increase badge access adoption.
Forged relationship and built initial integrations with industry-leading OEMs in the badge access space.
Collaborated with connected lock and garage OEMs to integrate 10 new devices into product ecosystem.
Ran beta program for smart garage integration that resulted in zero reported bugs in over 24k installations.